

Our Story





We bring the breath of our experience and industry knowledge to help you succeed

Sigmund Peak International Limited (SPIL) is a management consultancy firm based in Kenya. a. While undertaking scholarly

studies and practical business evaluations, Sigmund was conceived to endeavor and address the paradigm on change management, capacity development and business value, security, transparency, and equal access to opportunity brought about by profound changes and trends in ICT and ever-changing consumer behavior. We partner with our clients to; Envision, plan, and manage organization transformation programs; Plan and execute training needs, developing Human resource policies, change management initiatives; Build an internal change capability that is increasingly agile and adaptive; Use predictive analytics to aid decision making and highlight paths that will help achieve desired business outcomes during change programs.

Our Story





Making and highlighting paths that will help achieve desired outcomes during business change programs. Our strength lies in our team of highly trained and motivated staff as well as the well-established strategic partnerships. We maintain close contact with our clients and partners hence are always informed about the latest technological developments and we can therefore provide our clients with the best solution.





Capacity Development and Training

Our training modules cover topics such as customer service, leadership, corporate governance, culture and change management, evaluating company performance, Monitoring and Evaluation, risk management, procurement planning, procurement from small businesses and disadvantaged groups, framework contracting, supply market analysis and surveys, IFMIS, **Public-Private Partnerships** (PPPs), procurement in County Government and devolved system, procurement of consultancies, and contract management.

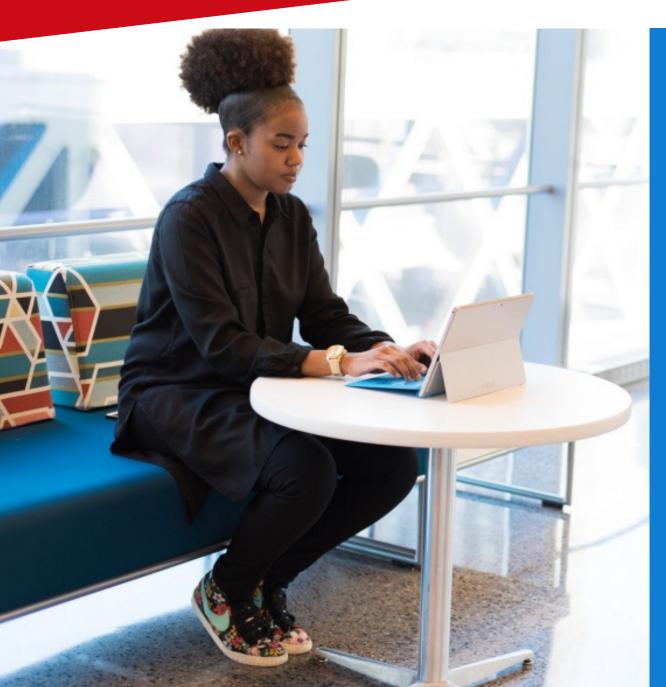




Strategic planning and management

We offer strategic planning and management services to both public and private organizations. Strategic management is an organizations thorough process of coordinating and aligning resources and actions with the organizations mission, vision and strategy. A static plan is transformed through strategic management activities into a system that allows decision-making to get strategic performance feedback while allowing the plan to expand and adapt as necessary in response to shifting requirements and other external factors.





Project Management

We help our clients create projects, work plans, and schedules. We create project management resources/tools at the onset, such as implementation manuals that cover contract, procurement, and financial management. We compare actual work, task attribute, effort, cost, and timeline to produce the desired outputs and outcomes during the project implementation. We also provide training to project managers for effective project management and delivery.





The Public Procurement Regulatory Authority has pre-qualified SPIL as a supply chain and procurement auditor in Kenya. In our capacity as performance monitoring agents, we conduct technical audits, financial reviews, procurement audits, performance audits, and procurement forensic audits to find systemic governance and accountability problems and accountability concerns so that clients can take quick remedial actions and mitigation measures.

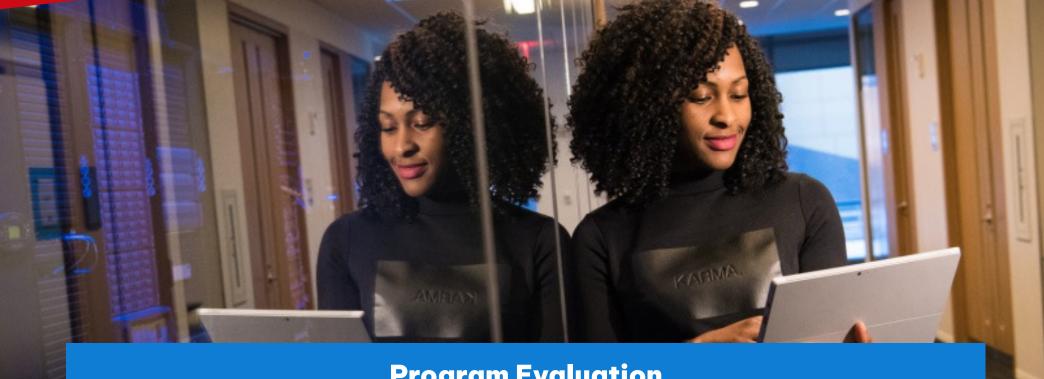




Organizational Development and Change Management

We offer the following services; planning and executing specific journeys of change with speed and agility. Whether the change program supports an organizational transformation or is more tacit, our change management focuses on the discipline of establishing the appropriate change methods to fit your specific goals. We also recognize the importance of communication to an organization's efficiency; therefore, we work with businesses to establish communication policies and strategies that guarantee the best client/customer satisfaction.





Program Evaluation

We conduct program processes and impact evaluations to support our clients in making evidence-based policy decisions. We use a range of research techniques, including quantitative survey, qualitative surveys, case studies, and cost-benefit analysis among others





Social Research

In addition to program evaluation, we provide research-based solutions in; employee satisfaction surveys, customer satisfaction surveys, performance reviews, diagnostic studies, feasibility studies, Baseline surveys, capacity and training needs assessments, work environment surveys, integrity and anti-corruption surveys, market surveys, and value chain analysis.





ICT Studies and ICT Policy Development

The world economy has undergone a substantial technological transformation. Global data connectivity and digitization have promoted digital business and accelerated e-commerce growth. For our clients to fully profit from the digital economy, we assist them in better understanding the contributions that the internet and digitalization have made to trade and e-commerce policies and help them achieve their goals by offering the technical expertise required to contextualize the impact of trade and digital approaches in capacity development.





E-commerce and Trade Studies

We provide trade related studies such as E-commerce readiness Assessment, Corridor assessments, Origin destination Surveys, Time and Traffic Survey, Cross-border assessments, Tracer Studies including decision-making activities used to identify the most acceptable technical solution among a set of proposed solutions.

SPIL Organization and Experience





OUR VISION

To be leaders in management consultancy service provision Globally



OUR MISSION

To provide quality consultancy services to our clients using the best available methodology, knowledge, skills and technology for improved performance.

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